

# XTRA

## MACH 1

CELEBRATE 30<sup>TH</sup>  
ANNIVERSARY

## ROYALE

CELEBRATE 25<sup>TH</sup>  
ANNIVERSARY

X2 WINS BEST  
FREIGHT  
FORWARDING  
AWARDS  
FOR THE  
THIRD TIME

X2 AT  
CILF 2018

X2 AT  
TILOG 2018



NETWORK  
MOVES & NEWS

LOOKING BACK ON  
PAST X2 CONFERENCES



# WELCOME TO



## A Message from Richard



  
**Richard Overton**  
CEO of X2 Logistics Networks

Dear X2 Colleagues,

As we have now entered the 4th Quarter of 2018 and begin ramping up for the final sprint of the year ...I hope you are all well and on track to achieving the targets set out at the beginning of 2018!!

Welcome to our latest X2 Quarterly Newsletter... this 3rd edition of 2018 highlights yet again more member news, members interviews as well as some useful tips and insights from the X2 team. It enlightens you on our past conferences and allows you an insight into what to expect from the 6th Annual conference and a very special weekend awaits you all!

2018 has been quite a year for all of us at X2... and as we have now entered into the 4th Quarter of the year we have seen through many developments, in sometimes less than favorable circumstances. But we've also achieved a huge amount in... many ways. Within the development of the network I feel we have made good progress when compared to other networks in the sense that we have tried very hard to implement new ideas ...ideas that other networks are not willing to consider. We are now finalizing our roadmap for 2019 and identifying potential new strategies that can add further value to the members of X2. Bringing value to our members of X2 has always been a priority for me and this will not change.

X2 has succeeded thus far due to many contributory factors. The right members, the right ethos, the right team, and an underlying drive to constantly take it to the next level. Each component to this success has worked in tandem with every other factor and created the beast that we know today. For some the beast is an integral part of day to day business, but for some it is barely looked at or thought about.

We have always said that you will get out of X2 what you put in. Today this is more true than ever. For me watching a room full of like minded professionals sew the seeds of future business is the most rewarding part about this job, and is the only time a network manifests into a physical form that can be seen and touched. Be part of X2 and plug your pipeline into the network. Make those deals face to face to encourage their longevity. Put your faith in each other at next years conference and together we will all prosper.

Of course, there's still a lot of work ahead... especially with the development of business between members and the important shift change of mindsets of our members is urgently required if we are going to make X2 a network that can garner greater results than other networks moving forward. In 2018 we have worked hard to try and create a culture within the network... a culture of reciprocation and professionalism. We implemented a framework... new rules and even some new tools... but sadly not all members collectively embraced them. Moving into the final Quarter of 2017 will see us continue to create ways that will assist members and how they do business.

Let's continue to make X2 the most professional global logistics network in the world. On behalf of my team and everyone here at the X2 office ...we thank you for your continued network support and we want you to know we are working on continuous improvement for the group and we really do care about what we do. I look forward to communicating with you all during the next few weeks and I wish you all a prosperous final quarter of 2018!

Enjoy the read... X2 let's go!

## Keep in touch...

✉ richard@x2group.com


in linkedin.com/in/richard-overton



## AUTUMN 2018

Brought to you by



-  Murray Backhouse
-  Jennifer Llanes
-  Patarasorn Jommawun
-  Shawn Stephen
-  Noe Nevarez
-  Martin Degis
-  Pep Chooduangngern
-  Pai Sapoo
-  Metodio Jr Tado
-  Sanjay Danvani
-  Karren Kristine Reyes
-  Carlos Nogueira
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# X2 AT CILF 2018



This year the 13th China (Shenzhen) International Logistics and Transportation Fair took place from the 11th - 13th of October at the Shenzhen Convention & Exhibition Center (SZCEC).

As the leading logistics and transport trade show, China (Shenzhen) International Logistics and Transportation Fair (CILF) is held for logistics service, SCM, port and shipping, transport, e-commerce, IT solutions, mobility, air cargo, material handling and beyond.



With over 1800 exhibitors from over 50 Countries and 130 000 visitors from 80 countries and regions, X2 Logistics Networks were not going to miss the opportunity at being at one of the biggest exhibitions that promotes the international influence of the China Logistics Industry.



X2 Logistics Networks CEO, Richard Overton and General Manager, Murray Backhouse were in attendance at the X2 Booth. Out of all 1800 Exhibitors, X2 can proudly say we had one of the liveliest booths at CILF.



This consisted of a mixture of current members coming to meet Richard and Murray to talk about the year gone by, the upcoming conference and all future developments within X2, we were also very fortunate to have quite a bit of interest from potential members and vendors.



All in all it was a very fruitful three days in Shenzhen and we certainly will be looking at attending more events like this in the future with the aim at potentially sharing booth space with members.

# Best Freight Forwarding Network 2018

X2 Group is a global leader in Logistics networking management. Having recognised the firm in our Maritime & Shipping Awards in 2018 for the 3rd time, we profiled the firm and share an insight into the techniques it has employed to drive itself to the industry leading position it is now privileged to hold.



With over 600 logistics clients in over 160 countries worldwide X2 has become a brand synonymous with freight and logistics companies who are looking for a professional global network of freight and logistics service providers to find partnerships to expand their business in all major markets worldwide.

*"We are pleased and honored to be chosen once again as winners of this award for the 3rd year running. We believe the reasons behind our success are due to the unchanged same values we have maintained since our inception....to ensure that X2 will be a network for the future and will continue to add value to its members by striving to have a competitive edge in the international logistics networking arena. Our belief in identifying customers' value propositions and delivering on them without exception",* said Richard Overton, CEO of X2 group.

When it first began, X2 was launched with the very intention to differentiate itself from the existing companies within its sector. The team achieve this by looking at its value proposition and USP's for its valued clients. Over the years the group has invested heavily

into the company, allowing X2 the resource to maintain high service levels, strong inter personal relationships and responsiveness.

Today, the firm provides services in network and event management of the highest standards seen in the industry. The directive of X2 is simply to create a dynamic group of professional freight forwarders: a network of selected members who cooperate under professional standards. In order to do that, the group, as a management company, has to be professional in how it manages and operates its platform. To maintain such high standards, the group has to put processes and measurements in place to consistently maintain continual improvement, and as such members can always rely on X2 to offer them the very highest possible standards of service and support.

As the firm is now representing clients in over 160 countries worldwide there are many exciting challenges and opportunities for the firm. In order to take advantage of these the team have to maintain a global outlook and not just by region, working with their clients to ensure that they receive the support they need no matter where they are in the world

at any given time. The team's continual emphasis on analysing their clients' industry environment as well as keep in touch with their competition allows X2 to be at the forefront of change and more importantly being able to maintain its USP.

Internally, the firm's dedicated team are encouraged to express themselves and work alongside clients to give them the very highest standards of service and support. X2 has a multi-cultural workplace comprising of 12 nationalities 17 languages thus allowing for a young dynamic team to feel part of a broad and diverse structure that becomes dynamic when working together as one.

Ultimately, X2's vision is to professionally develop and manage a dynamic group, with the focus being on quality and professionalism. As such, the firm's aim is to deliver results for its members in order for them to be able to compete on both key global business and local or regional customers. X2's intention is to provide a professional platform to drive forward a dynamic group who work together to develop business and trade relationships. To achieve this, looking to the future X2 will continue to strive for continual improvement both for both its clients and its team over the years to come.



# FIGHT FRAUD WITH X2 PAY

## Smart Freight Forwarders Working Together Under One Financial Umbrella



If you are not looking for a way to eradicate the risk of fraud from your business and save money at the same time, then we suggest you stop reading this now...

### For all those intrigued logistics professionals, we give you X2 Pay!

A simple member to member payment system that has never heard of a bank fee, does not discriminate between nationalities, has no hidden charges, and offers immediate payment in real time.

...And did we mention it mitigates all risk of fraudulent email attack against your business.



The future is safer and cheaper  
The future is X2 Pay

# How to move a recycling plant

It isn't easy to move a unit of a recycling plant roughly 12 feet by 12 feet and weighing over 50,000 pounds through the urban canyons of New Jersey, America. But Serra International was tasked with finding a way. The freight forwarder given the task was Serra International, a century old forwarder based in Jersey City, New Jersey. A phone call set the project into motion. The Global Project Director James Zino realized a face-to-face meeting was necessary to iron out the details of the move. The following day Zino was at the customer's site in a tight land-locked city block in Paterson NJ.



Moving an out-sized piece of plant equipment can be a high cost venture and a potential nightmare if it isn't handled right. There are numerous State laws, permitting requirements to be observed, as well as the necessary route arrangements – particularly clearances that need to be verified. The tight delivery slot meant that for the project to succeed they'd need an innovative approach to the delivery – in this case, it was decided to arrange delivery on the flatrack itself. With the time-sensitive nature of the move, with the vessel arriving on a Friday, the unloading was done during the weekend to enable a Monday morning move at the Newark, N.J. terminal. Zino arrived on terminal site on Monday at 6:30 am to await the special truck and trailer assigned for the job.

It was determined that the height of the cargo was also a problem. The permits had to be changed, the route had to be changed, the trailer had to be changed. And the delivery still had to be done the same day. At this stage, Zino and the Serra Project team decided to take the unit to the trucker's yard,

crane flip the unit on flatrack for a second time to a lower profile trailer. This also involved a reissue of permits and arranging an escort to make the delivery in the same evening to the waiting riggers at the job site.



Finally, arriving on the street of the "Job site", it was determined the trailer couldn't get into the site due to the height of the unit. Adapting quickly another alteration to the plan was devised. The trailer was backed out of the job site onto



the street. The unit was then brought into the site through the side street entrance of the 100-years old building site. The Plan worked. Everyone cheered and it was the riggers turn to unload the unit to the job site.



## WORLD LEADER IN HEAVY AND OUTSIZE AIR CARGO TRANSPORTATION

### ✈ Charter cargo operations

- Aerospace industry operations
- Oil & Gas and industry
- Humanitarian Aid and Relief
- Motor industry
- Heavy equipment

### ✈ Scheduled cargo operations

- ✈ **Logistics**
- ✈ **Supporting businesses**
  - Road Feeder Services
  - Insurance

# Asia COLD CHAIN SHOW 2018 | BANGKOK

4<sup>th</sup> Edition  
28 29 30  
NOVEMBER 2018  
EH106, BITEC, BANGKOK

## Asia Cold Chain Show most dynamic B2B trade show serving ASEAN's cold supply chain industry



Over the course of three days, November 28-30, 2018, the Asia Cold Chain Show an exhibitions and conference will deliver the most valuable and comprehensive business-to-business networking event serving the food & beverage, seafood, frozen food, FMCG, cosmetics, agricultural, cold storage, pharmaceutical, retail and other end user industry.

With an exclusive zone for Pharma Logistics, Asia Cold Chain Show delivers unparalleled opportunities to your business. It is the premier destination for innovation, education and B2B networking for the entire food and pharma industry.

Primary exhibitor focus of the event is cold storage infrastructure, materials handling, automation, refrigeration, reefer transport, data loggers,



Pharma ground handlers, sensors, packaging and containers for pharma, temperature monitors, temperature controlled logistics, cold chain monitoring using GPS devices and other technology and solutions.

It is an exclusive platform where Thai & international brands, manufacturers and suppliers meet end-users, distributors, consultants and industry players from various regions of Thailand and all over the World. Over 100 companies will be showcasing products and services across the cold chain.

The exhibition is particularly beneficial for decision makers from agro, food & beverage, pharmaceutical, retail, seafood, meat, frozen food, floriculture, chemical and many other sectors which are regular users of cold storage, materials handling, temperature controlling and cold chain technologies.

"In 4th Asia Cold Chain Show (ACCS) a massive buyer program has been launched. The cold chain tour will cover entire Thailand in a series of road shows with over 400 one on one meetings, road shows in 10 countries, 15 new associations, covering 6 states of Thailand and 20 provinces." The BOP will be the game changer for the industry as we are taking new initiatives every year to stand out as the preferred meeting place for the refrigeration and cold logistics industry. The event is expected to expand into bigger space, with a further rise in exhibitor numbers.



We want to offer the trade audience not only a bigger event, but also diverse and attractive solutions," said Kiran Mittal, Managing Director, Manch Exhibitions (Thailand) Co., Ltd.

"We have seen a tremendous response from the exhibitors who have interest in the Southeast Asia market. We are promoting this show in ASEAN countries to get the prospective buyers from all over the region",

Concurrent conference Asia Cold Chain Summit would give an insight into the various aspects of modern cold storage and cold logistics and will immerse you in 2 days of inspiration, learning and networking.

Warehouse Silo and Cold Storage Business Association of Thailand, Thai Logistics and Production Society, Agricultural and Food Marketing Association for Asia and the Pacific (AFMA), Thai Tuna Industry Association, Korea Food Cold Chain Association, The Japan Refrigeration and Air Conditioning Industry Association, Myanmar Fruit, Flower & Vegetable Producer & Exporter Association, Myanmar Fishery Products Processors and Exporters Association and Asia-Pacific Logistics Federation are whole heartedly supporting the event.



Several delegations are expected to be part of the show from Indonesia, Malaysia, Singapore, Japan, Cambodia, Vietnam, South Korea, Taiwan and India. The event is also promoted through several other industry associations, publications, portals and media partners of the event.

The three-day business exhibition and conference will work as a catalyst for this fragmented sector and would encourage business and trade development in ASEAN region.



Visitor Pre-registration: Pre-register yourself for the Asia Cold Chain Show and get a free copy of show catalogue upon your arrival. Also, save your valuable

# PHARMA LOGISTICS

time at the entrance/registration area of the Exhibition Hall during the Show. For detailed information on the conference and fair schedule or for online registration kindly visit [www.asiacoldchainshow.com](http://www.asiacoldchainshow.com)

# YOUR GATEWAY TO ASEAN COLD LOGISTICS MARKET



For more information, please contact

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 E: pasin@manchcommunications.com



## Farasoobar Moves 257 Pieces of Construction Equipment

X2 Elite member in Iran, Farasoobar, recently handled a shipment for one of their VIP customers. The shipment was a total of 257 construction trucks that were to be transported for the State Agency of Azerbaijan Automobile Roads.

On total Farasoobar arranged the transport of 1157 tons of equipment from Shanghai, China where the equipment was loaded aboard a ship bound for Bandar Abbas, Iran. After being unloaded upon reaching port in Iran, the trucks were then transported to their final destination in Baku, Azerbaijan.

Due to the size and shape of the construction equipment, the stuffing and securing of each unit was a challenge for the shipment.



Loading and unloading was also a difficulty that was overcome with some careful planning.



## Cargo Regency's Classic Jaguar Move...



X2 Elite member Cargo Regency recently handled the transport of a classic Jaguar for a customer. The car was delivered without damage or delay.





# Fleetline Shipping

X2 member Fleet Line Shipping is now an approved in-house transport / shipping partner of Ritchie Brothers Auctioneers



X2 member Fleet Line Shipping is now an approved in-house transport / shipping partner of Ritchie Brothers Auctioneers, Dubai , UAE. Ritchie Brothers Auctioneers is a global leader in buying and selling used heavy equipments, trucks and other assets.

As part of the partnership and to serve both Ritchie Brothers and Fleet Line Shipping customers with the highest level of excellence in providing prompt and accurate services on or after auctions, Fleet Line Shipping established an onsite office located within the Ritchie Brothers Auctioneers auction yard.



According to Peter Matthew, Fleet Line Shipping Managing Director, "By having an onsite office we can provide shipping guarantees to Ritchie Brothers Auctioneers on a customer's behalf, so they can avoid paying export duties. We can also perform inspections and measurements, loading and lashing coordination, provide immediate and comprehensive shipping solutions, and more such as door to door and post-shipment follow-ups.

For any queries pertaining to the new RB Auctions and Fleet Line Shipping relationship, please write to [shipping-rba@fleetlineshipping.com](mailto:shipping-rba@fleetlineshipping.com).

Fleet Line Shipping is a Dubai based ISO 9001:2015, ISO 14001 & QHSE 18001 certified company by UKAS with a main focus on providing services of Projects cargo (OOG and Heavy Lift ), Global Freight Forwarding , Lashing & Packaging and Lifting.

X2 Elite founding member Fleet Line Shipping (FLS) recently won a contract to move about 11,000 tons of #freight of Oil and Gas equipments and Pipes from UAE to Iraq.

The first batch of Pipe Layer machines each weighing 45 tons were loaded on a Ro-Ro ship from Jebel Ali to Umm Qasir port in Iraq. After customs clearance, they were delivered to the project site which is 450 kms from the port.



## Mach1



X2 Logistics Networks member Mach 1 Global Services celebrated their **30th anniversary!** X2 wishes Mach 1 continued success for more decades to come!





## Royale International

**Congratulations to X2 Critical member  
Royale International Group on their 25th Anniversary!  
X2 wishes you continued success for many years to come!**



### Royale International Holds Iron Throne

A brilliant shipment passing through Royale South Africa, The Iron Throne from Game of Thrones (made from thousands of swords melted together, but in reality, a huge multipiece resin sculpture ) had to be moved into South Africa, and then displayed at various public locations, to publicise the HBO television series, and also various local, SA, television programmes and channels.

Each move required specific sized vehicles, extensive packing and repacking, and care of the points of the hundreds of swords, which could snap off if not look after carefully.

After Johannesburg & Pretoria, the shipment then required to be located on the Capetown waterfront, which required a long drive across the country before being shipped back to the US by sea



**Quick  
Efficient  
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## Expanded Opportunities with Trustworthy Partners

X2 e-Commerce is our network that enables you to develop sector relationships, locate partners and identify new opportunities.

We are currently taking applications for founding member positions in this soon to be launched network.

X2 e-Commerce ensures every company within the group is fully equipped and prepared to offer high-quality solutions to partners, shippers and e-Tailers.

# Shanghai Beetle



## Moving a Bus from China to The Netherlands

X2 Projects member Shanghai Beetle Supply Chain Management Co., Ltd. handled the transportation of a bus from Shanghai, China to Rotterdam, The Netherlands.



## So You Want to Start Warehousing and 3PL Distributing - 10 Tips from Whale Logistics

An efficient warehouse is critical for customer satisfaction because it helps ensure quick, accurate shipments. If you are a company that has outgrown your current warehouse and fulfillment operation, your best bet is to move onto a 3PL provider. Here are some tips to get started from Whale Logistics to establish effective operations from day one.

### Warehousing and 3pl solution sydney

#### Outline your existing operation.

Begin creating a strategic plan for your warehouse by looking at your current warehouse function. This will involve looking at your current facilities. How much space do you need? How many SKUs do you store? How do you organise different SKUs and fulfill orders (if you are an ecommerce)?

#### Determine your warehouse storage and inventory needs.

More likely than not, if you are looking for a 3PL solution, you have outgrown your current system or are looking for better, more efficient solutions. Consider organising items based on their material handling and storage traits. When estimating your inventory requirements think about seasonality and high selling products. Use previous data on inventory turnover to make accurate estimates.

#### Forecast Inventory Procurement/ Issue Timelines

Demand forecasting forms the base of predicting your inventory requirements and thereby the storage space you need to allocate. At the same time, storing more number of a product which has good demand is not so advisable warehouse inventory management technique. Digging deep into customer order history can also reduce storage cost.

#### Lean Inventory

Adopting lean inventory for your warehouse is just as important as it is in manufacturing. The basic premise of lean is only what you need, and nothing more. Possibly reduce or eliminate safety stocks, and try to get suppliers to deliver smaller quantities more frequently.

#### Tech Enabled Inventory Tracking

Have any product in your warehouse without labels? Put labels on them to make it easier for pickers to choose the right inventory. It's all about reducing errors in the process.

A warehouse management system (WMS) or an ERP system with a strong WMS module can improve efficiency by suggesting the best routes and methods for picking or put-away.

Bar codes RFIDs can do good in finding a particular products in an ocean of stocks. The use of RFID and

other technologies might seem a bit overboard for a small storage facility but when it comes to storing thousands of products in multiple warehouses, technologies can really be a boon.



#### Work on warehouse organization

Consider having bins for different SKUs and identify location for bins. Try using standardised bins to help keep shelves neat and orderly. Bin locations are segments that give the most accurate information on where a particular product is located right from the geographical location to the number of the shelf. For a warehouse inventory management process to be clutter free, you will have to get the placements of the products right.

Bin locations help in finding the products in quick time. Bin locations of products that are most frequently shipped can be placed in areas that are easily accessible. Planning of bin locations based on product demand can reduce time in finding products within a stocking facility and eventually delivery as well.

#### Cross Docking

Cross docking in one of the warehouse inventory management tips that minimizes shelf-time. Utilizing cross docking practices can vastly improve fulfillment speeds and storage costs. Products are delivered to a warehouse where they are sorted and prepared for shipment immediately - usually being reloaded onto other trucks stationed at the same warehouse.

#### Implement quality control

If you are employing a 3PL provider for your warehouse and fulfillment service, a quality control system is vital. Make sure you allow for time for quality control, such as packaging, shipping labels, returns and exchanges, and so on.

#### Maximise and optimise all available space

Without saying, maximize your investment by optimising all your available space. Of course, with a 3PL such as Whale, this is automatically done for you to ensure you don't have to think about the small details on a daily basis.

#### Ensure safety standards are met

Your nominated warehouse must also have proper protocols for safety, such as accidents, employee training, and training for heavy duty equipment. Areas must be marked with safety protocols including use of safe distance from danger zones, self protective gear, etc. Are you a company that is looking for a new warehouse or inventory solution? Whale recently opened our Ingleburn warehouse in July, and we're open for inquiries. Contact us to find out more today.



# Successful Thailand-South Korea Connection for Project Shipment



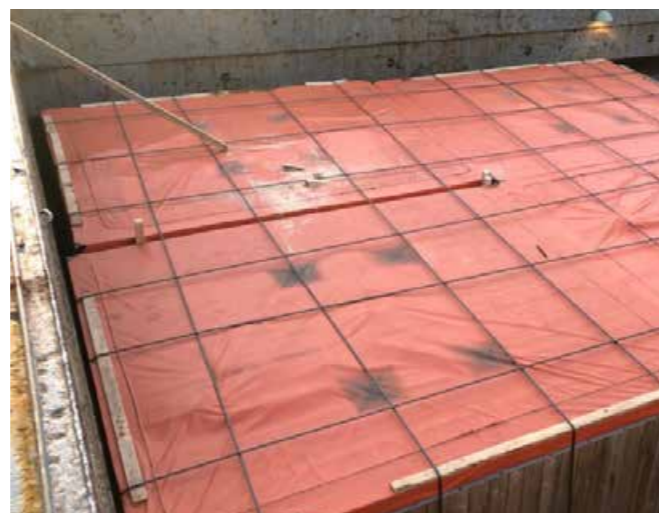
X2 member Best Global Logistics in Thailand was in need of support for a project shipment from South Korea to Thailand, and in order to find the right partner for the job, X2 was ready to support.

Best Global Logistics President/CEO Stefan Van Der Sluys contacted the X2 Membership Services Team requesting a project shipment capable company within the group. Shawn from the X2 Team handled the request and put Stefan and recommended our South Korean X2 Projects member D.W.S. & T.

The two companies did successfully pair up for the shipment; which was already complex but that that complexity was compounded by a typhoon. The planning for the shipment took several weeks for planning and verifying L/C conditions. The typhoon weather also created further delay.

Just last week crates were loaded on the vessel successfully and now the shipment is bound for Bangkok, Thailand and to a happy Best Global Logistics customer. Stefan Van Der Sluys said of the Korean support, "Our gratitude goes out to Miyoung who worked tirelessly with the BGL team to get the right solution for this order and handle it professionally."

It's great to see X2 Logistics Networks members working together and the X2 Team is always ready to support in helping members connect.



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# X2 At TILOG 2018



3 X2 Team members: Sanjay Danvani, Carlos Nogueira Moran, and Ashan Weerasinghe visited the TILOG LOGISTIX 2018 exhibition to keep current on the industry and visit a few X2 members.



All 3 spent ample time with our Thailand X2 members who were representing their companies at their exhibition booths. The conversations about the network membership were positive and the team did bring some valued feedback to the office to help improve the network in some subtle ways.

Overall it was a fruitful day for 3 of our newest team members and will have been valuable to future X2 Logistics Networks development.



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# Richard on Tour in Turkey

# Richard Returned To Bangkok



Richard returned to Bangkok and was welcomed to his second home with his second family, at the X2 Office. Since returning, Richard and the X2 Team have been ramping up preparations for the upcoming 6th Annual X2 Conference 2019!



# X2 Specialty Networks Social Night





# WANTED: YOUR NEWS

Want to make it  
into the next



contact the team and submit  
your content!

[memberships@x2logisticsnetworks.com](mailto:memberships@x2logisticsnetworks.com)







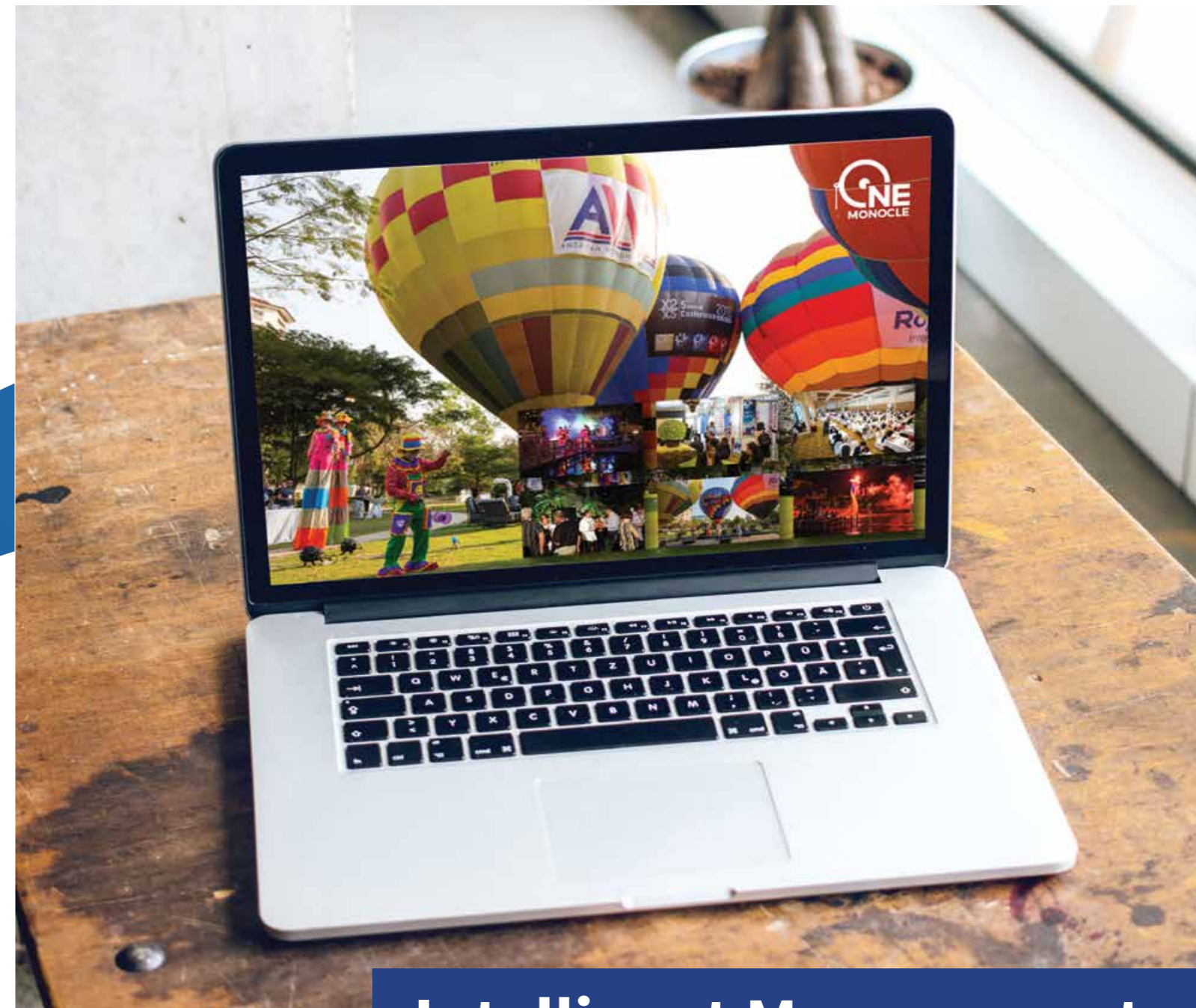
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# X2 WORLD CUP 2019

**HAVE YOU PICKED  
YOUR TEAM YET?**



**23 February** #X2Conference2019

[x2conference.com/x2-world-cup](http://x2conference.com/x2-world-cup)



# X2 WORLD CUP 2019



# Cargo Weekender 2019

Feb 23-24

Hua Hin, Thailand

[www.cargoweekend.com](http://www.cargoweekend.com)

## CARGO WEEKEND

A networking event like nothing seen before. An educational playground for logistics professionals to remove the suit and tie and go on a journey of discovery with other like minded industry leaders. Cargo Weekend is a feast for the senses, showcasing top brands, workshops, interactive experiences, music, art, and lifestyle. Under the umbrella of the organising X2 Group, Cargo Weekenderers are promised something that they have never experienced, taking them out of their comfort zones, with a clear directive of enabling them in business in a totally new way.

### LIVE

LISTEN

LEARN

LAUGH

### LOVE

CREATE

TASTE

RELAX

### LOGISTICS

INDUSTRY  
CONNECTIONS

NETWORKING

DISCUSSIONS



+44 (0)20 8400 2000  
contactus@boxtop.net





# A G E N D A

**22 Feb**

- 12:00 X2 CONVOY DEPARTS
- 14:00-18:00 REGISTRATION OPENS
- 15:00-24:00 X2 BEACH HOUSE CHECK-IN
- 18:00-20:00 **POOL SIDE COCKTAIL RECEPTION**

**23 Feb**

- 10:00-13:00 **X2 WORLD CUP**
- 13:00-17:00 Specialty Network Workshops
- 13:00-17:00 Specialty Network 1:1's
- 17:00-23:00 **CARGO WEEKEND**

**24 Feb**

- 7:00-11:00 **X2 GOLF (OPTIONAL)**
- 13:00-17:00 Specialty Network Workshops
- 13:00-17:00 Specialty Network 1:1's
- 17:00-23:00 **CARGO WEEKEND**

**25 Feb**

- 7:00-09:00 REGISTRATION
- 9:00-10:00 PLENARY SESSION / AWARDS
- 10:00-10:30 ☕ COFFEE BREAK
- 10:30-11:45 GUEST SPEAKERS SESSION
- 11:45-12:00 GROUP PHOTO
- 12:00 LUNCH
- 13:00-15:00 X2 Group 1:1 MEETINGS
- 15:00-15:30 ☕ COFFEE BREAK
- 15:00-17:00 FREE FLOW SINGHA BEER 🍺🍺🍺
- 15:30-17:00 X2 Group 1:1 MEETINGS

**26 Feb**

- 9:00-10:00 X2 Group 1:1 MEETINGS
- 10:00-10:30 ☕ COFFEE BREAK
- 10:30-12:00 X2 Group 1:1 MEETINGS
- 12:00 LUNCH
- 13:00-15:00 X2 Group 1:1 MEETINGS
- 15:00-15:30 ☕ COFFEE BREAK
- 15:30-17:00 X2 Group 1:1 MEETINGS
- 15:00-17:00 FREE FLOW SINGHA BEER 🍺🍺🍺
- 15:30-17:00 X2 Group 1:1 MEETINGS
- 19:00-22:00 **X2 Group GALA DINNER**

**27 Feb**

- 9:00-10:00 X2 Group 1:1 MEETINGS
- 10:00-10:30 ☕ COFFEE BREAK
- 10:30-12:00 X2 Group :1 MEETINGS
- 12:00 LUNCH
- 13:00-15:00 X2 Group 1:1 MEETINGS
- 15:00-15:30 ☕ COFFEE BREAK
- 15:00-17:00 FREE FLOW SINGHA BEER 🍺🍺🍺



**6<sup>th</sup> Annual Conference 2019**  
Feb 22-27

# SPONSORSHIPS



**GALA DINNER SPONSOR X 1**  
(\$3,000)

- Your company name/logo prominently displayed during the event.
- Company name above cocktail bar.
- Full page color advertisement in the Conference Directory.
- Custom cocktail.
- Hyperlinked logo displayed on the X2 Conference website.



**X2 WORLD CUP SILVER KIT SPONSOR X 2**  
(\$1,000)

- Your company name/logo displayed on shirt back.
- Company recognition during the Awards Ceremony.
- Full page advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.



**COCKTAIL SPONSOR X 1**  
(\$2000)

- Waitresses featuring your company name/logo on the front of their shirt.
- Full page color advertisement in the Conference Directory.
- Company recognition.
- Custom drink.
- Hyperlinked logo displayed on the X2 Conference website.



**X2 WORLD CUP REFRESHMENT SPONSOR X 1**  
(\$1,000)

- Company recognition during the Awards Ceremony.
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.



**X2 WORLD CUP GOLD KIT SPONSOR X 1**  
(\$2,000)

- Your company name/logo prominently displayed on shirt front.
- Prominent company logo on banner during the X2 World Cup.
- Full page color advertisement in the Conference Directory.
- Company recognition during the Award Ceremony.
- Hyperlinked logo displayed on the X2 Conference website.



**X2 CONVOY SPONSOR X 1**  
(\$1000)

- 2 Company branded rollups.
- Company recognition during the Awards Ceremony.
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website





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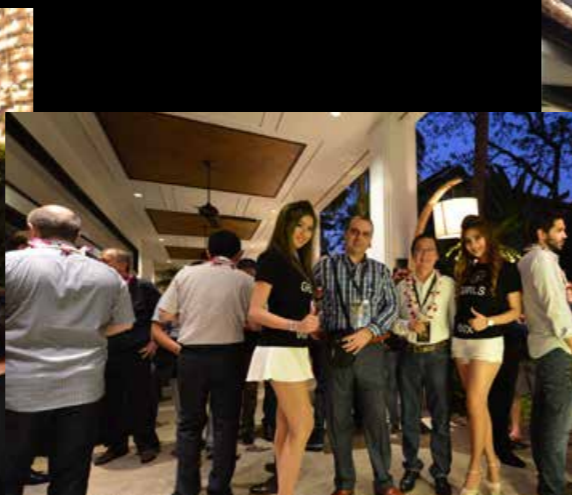
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# The X2 Conference 2014





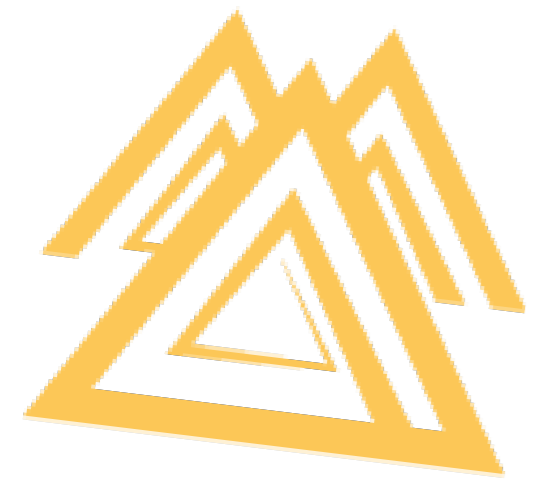


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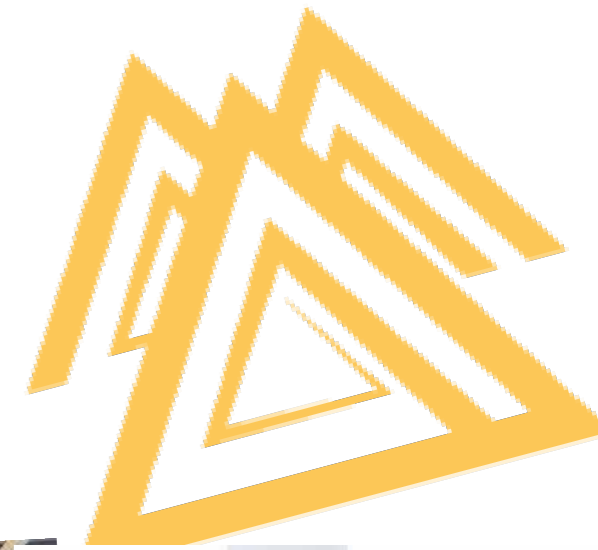
# X2 CONFERENCE

2016





2017  
CONFERENCE



# X2 5<sup>th</sup> Annual Conference 2018



# X2 Members Visits



X2 welcomed Gervais Iralde of Share Logistics, a member of X2 Cold Chain and X2 Asia Global. Gervais visited the office and the discussions with the X2 Team lasted well over an hour.



Sanjay had a great meeting with Jason Kelppe from CHS Air and Sea our member from Finland. Discussions that transpired included the 6th annual conference, projects among-st the X2 members and new opportunities



Sanjay and Ashan meet up with one of our founding members of X2 Elite, Peter Yin of YZ Freight Agency (China) Ltd.



Sanjay and Ashan had an opportunity to meet up with Elie from ELC Transport Services and Hakan from Qualitair & sea Lojistik Hiz. A.S. during their time in Bangkok, Thailand.



Karren from our Membership Services Team, met with Marc Bosewill - Export Manager of V.Alexander Transport Systems GmbH (Germany), a member of X2 Elite and X2 Projects. They discussed future developments of X2 Elite and how they can be more supportive in promoting X2 initiatives on develop-



Karren from our Membership Services Team met with Patrick Meyepa of Magnum Cargo PVT LTD - Mauritius, a member of X2 ELITE. They had a great time and discussed future developments of X2 Elite, member benefits and upcoming conference.

Karren from our Membership Services Team met with Sergun Kuru of GNW, a member of X2 Projects and X2 Asia Global. They had a great time and discussed future developments of X2 Projects, member benefits and upcoming conference.



Karren from our Membership Services Team met with a couple of X2 members in Bangkok. From our X2 coldchain and X2 Asia Global group she met with Marco Schimmenti of Daf & Co. Logistics.



Shane & Karren of the X2 Team met with Caner & Onur of Origin Logistics. They talked about X2, logistics network conferences, shared a couple drinks, and had some laughs. An enjoyable night!

# Connect with the X2 team



**Richard Overton**  
Founder & CEO  
at X2 Group

[Connect](#)



**Martins Degis**  
Lead Graphic Designer at  
X2 Global Media

[Connect](#)



**Metodio Jr Tado**  
Accounting Assistant at  
X2 Logistics Networks

[Connect](#)



**Pai Sapoo**  
Web Developer at  
X2 Global Media

[Connect](#)



**Murray Back-**  
General Manager Global  
Networks at X2 Group

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**Jennifer Llanes**  
Commercial Manager at  
X2 Group

[Connect](#)



**Patarasorn Jommawun**  
Event and Administrative  
Manager at X2 Group

[Connect](#)



**Sanjay Danvani**  
Network Enhancement  
Executive

[Connect](#)



**Karren Kristine Reyes**  
Customer Service  
Executive at X2 Group

[Connect](#)



**Carlos Nogueira**  
Network Enhancement  
Executive

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**Shawn Stephen**  
Membership Services at  
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**Noe Nevarez**  
PHP Web Developer at  
X2 Global Media

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**Pep Chooduangngern**  
Graphic Designer at  
X2 Global Media

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**Ashan Weerasinghe**  
Network Enhancement  
Executive

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**Kristina Terekhova**  
Event, PR &  
Marketing Manager

[Connect](#)



**Grace Legaspi**  
Digital Marketing at  
X2 Logistics Networks

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## What are the limitations?

Even when some policies use the term “all-risks” it does not mean that it will provide complete protection. Certain types of cargo can be excluded, as well as some destinations (or restricted), or coverage is relegated to a specific service (for example, transport must be carried out with special temperature recordings).

It’s also very important that the shipper precisely document the cargo value in case of incident (loss or damage). For these reasons it’s important to examine the details when taking out an insurance policy for a shipment.

### + All Risk Coverage

Such coverage provides extensive protection against damage or loss due to external factors. At the difference of a more limited coverage, it will for example, protect the shipper against:



Pilferage



Heavy weather



Leakage



Breakage

Although the above perils are covered under some “All Risks” policies, there are exclusions under all risk coverage which may apply, in particular:



Improper packing



Rejection of goods by customs



Inherent vice

Disclaimer: X2 Cargo Protect is backed by Nacora Insurance Brokers. The information contained in this leaflet is of general nature only. We therefore recommend to seek professional advice for specific questions or individual insurance options which can be obtained from Nacora Insurance Brokers.

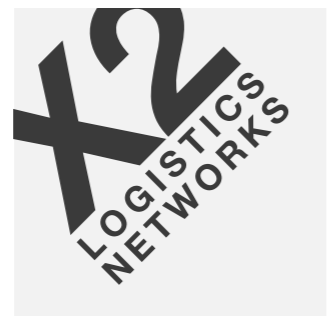
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